**Southern Nazarene University**

**General Information**
6729 NW 39th Expy  
Bethany, OK 73008  
Phone: 405-789-6400

**Number of Full-time Undergraduates:** 1,631  
**Men:** 762  
**Women:** 869

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**Athletic Department Information**

**Director:** Bobby Martin  
6729 NW 39TH EXPY  
BETHANY, OK 73008

**Reporting Year:** 7/1/2013 - 6/30/2014  
**Reporting Official:** Phil White  
**Title:** Assoc V.P. for Finance  
**Phone:** 405-491-6326  
**Sanctioning Body:** NCAA Division II (with football)

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**Athletics Participation**

<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Number of participants as of the day of the first scheduled contest</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Men's Teams</td>
</tr>
<tr>
<td>Baseball</td>
<td>34</td>
</tr>
<tr>
<td>Basketball</td>
<td>15</td>
</tr>
<tr>
<td>All Track Combined</td>
<td>65</td>
</tr>
<tr>
<td>Football</td>
<td>109</td>
</tr>
<tr>
<td>Golf</td>
<td>8</td>
</tr>
<tr>
<td>Soccer</td>
<td>29</td>
</tr>
<tr>
<td>Softball</td>
<td>18</td>
</tr>
<tr>
<td>Tennis</td>
<td>7</td>
</tr>
<tr>
<td>Volleyball</td>
<td>20</td>
</tr>
<tr>
<td>Total Participants Men's and Women's Teams</td>
<td>260</td>
</tr>
<tr>
<td>Unduplicated Count of Participants (Number of individuals who participated on at least one varsity team.)</td>
<td>236</td>
</tr>
</tbody>
</table>

**CAVEAT**
### Head Coaches - Men's Teams

<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Male Head Coaches</th>
<th>Female Head Coaches</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Assigned to Team on a Full-Time Basis</td>
<td>Assigned to Team on a Part-Time Basis</td>
</tr>
<tr>
<td>Baseball</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Basketball</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>All Track Combined</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Football</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Soccer</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Coaching Position Totals</td>
<td>4</td>
<td>2</td>
</tr>
</tbody>
</table>

### Head Coaches - Women's Teams

<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Male Head Coaches</th>
<th>Female Head Coaches</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Assigned to Team on a Full-Time Basis</td>
<td>Assigned to Team on a Part-Time Basis</td>
</tr>
<tr>
<td>Basketball</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>All Track Combined</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Softball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Coaching Position</td>
<td>1</td>
<td>3</td>
</tr>
</tbody>
</table>
### Head Coaches' Salaries

<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Annual Institutional Salary per Head Coach</td>
<td>$33,344</td>
<td>$27,518</td>
</tr>
<tr>
<td>Number of Head Coaches Included in Average</td>
<td>6</td>
<td>7</td>
</tr>
<tr>
<td>Average Annual Institutional Salary per FTE</td>
<td>$42,119</td>
<td>$42,806</td>
</tr>
<tr>
<td>Number of FTEs Included in Average</td>
<td>4.75</td>
<td>4.50</td>
</tr>
</tbody>
</table>

CAVEAT

### Assistant Coaches - Men's Teams

<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Male Assistant Coaches</th>
<th>Female Assistant Coaches</th>
<th>Total Assistant Coaches</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Full-Time Basis</td>
<td>Part-Time Basis</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Institution Employee</td>
<td>Institution Employee or Volunteer</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Full-Time Basis</td>
<td>Part-Time Basis</td>
<td></td>
</tr>
<tr>
<td>Baseball</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Basketball</td>
<td>1</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>All Track Combined</td>
<td>3</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td>3</td>
<td>6</td>
<td>3</td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Coaching Position Totals</td>
<td>5</td>
<td>11</td>
<td>5</td>
</tr>
</tbody>
</table>

CAVEAT

### Assistant Coaches - Women's Teams
<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Male Assistant Coaches</th>
<th></th>
<th>Female Assistant Coaches</th>
<th></th>
<th>Total Assistant Coaches</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Assigned to Team</td>
<td>Assigned to Team</td>
<td>Full-Time Institution Employee or Volunteer</td>
<td>Assigned to Team</td>
<td>Full-Time Institution Employee or Volunteer</td>
</tr>
<tr>
<td></td>
<td>on a Full-Time Basis</td>
<td>on a Part-Time Basis</td>
<td></td>
<td>on a Full-Time Basis</td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>All Track Combined</td>
<td>3</td>
<td>3</td>
<td></td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Soccer</td>
<td>1</td>
<td>1</td>
<td></td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Softball</td>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Volleyball</td>
<td>1</td>
<td>1</td>
<td></td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Coaching Position</td>
<td>0</td>
<td>4</td>
<td>0</td>
<td>4</td>
<td>1</td>
</tr>
<tr>
<td>Totals</td>
<td>1</td>
<td>3</td>
<td>1</td>
<td>3</td>
<td>8</td>
</tr>
</tbody>
</table>

**Assistant Coaches' Salaries**

<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Annual Institutional Salary per Assistant Coach</td>
<td>$13,571</td>
<td>$10,488</td>
</tr>
<tr>
<td>Number of Assistant Coaches Included in Average</td>
<td>16</td>
<td>8</td>
</tr>
<tr>
<td>Average Annual Institutional Salary per FTE</td>
<td>$28,273</td>
<td>$27,968</td>
</tr>
<tr>
<td>Number of FTEs Included in Average</td>
<td>7.68</td>
<td>3.00</td>
</tr>
</tbody>
</table>

**Athletically Related Student Aid**

<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$2,382,039</td>
<td>$1,465,108</td>
<td>$3,847,147</td>
</tr>
<tr>
<td>Ratio (percent)</td>
<td>62</td>
<td>38</td>
<td>100%</td>
</tr>
</tbody>
</table>

CAVEAT
Men's student aid is impacted by football scholarships of $1,098,112. Without football, the percentage is 47% men, and 53% women.

### Recruiting Expenses

<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$38,008</td>
<td>$10,541</td>
<td>$48,549</td>
</tr>
</tbody>
</table>

CAVEAT

### Operating (Game-Day) Expenses by Team

<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Participants</th>
<th>Men's Teams</th>
<th>By Team</th>
<th>Participants</th>
<th>Women's Teams</th>
<th>By Team</th>
<th>Total Operating Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basketball</td>
<td>15</td>
<td>$6,140</td>
<td>$92,102</td>
<td>16</td>
<td>$4,549</td>
<td>$72,787</td>
<td>$164,889</td>
</tr>
<tr>
<td>Football</td>
<td>109</td>
<td>$1,342</td>
<td>$146,322</td>
<td></td>
<td></td>
<td></td>
<td>$146,322</td>
</tr>
<tr>
<td>Baseball</td>
<td>34</td>
<td>$1,758</td>
<td>$59,784</td>
<td></td>
<td></td>
<td></td>
<td>$59,784</td>
</tr>
<tr>
<td>All Track Combined</td>
<td>65</td>
<td>$583</td>
<td>$37,899</td>
<td>49</td>
<td>$861</td>
<td>$42,200</td>
<td>$80,099</td>
</tr>
<tr>
<td>Golf</td>
<td>8</td>
<td>$3,431</td>
<td>$27,445</td>
<td>7</td>
<td>$3,265</td>
<td>$22,857</td>
<td>$50,302</td>
</tr>
<tr>
<td>Soccer</td>
<td>29</td>
<td>$1,718</td>
<td>$49,821</td>
<td>30</td>
<td>$1,184</td>
<td>$35,524</td>
<td>$85,345</td>
</tr>
<tr>
<td>Softball</td>
<td></td>
<td></td>
<td></td>
<td>18</td>
<td>$3,055</td>
<td>$54,985</td>
<td>$54,985</td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
<td>7</td>
<td>$2,654</td>
<td>$18,576</td>
<td>$18,576</td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
<td>20</td>
<td>$3,601</td>
<td>$72,022</td>
<td>$72,022</td>
</tr>
<tr>
<td>Total Operating Expenses Men's and Women's Teams</td>
<td>260</td>
<td>$413,373</td>
<td>147</td>
<td>$318,951</td>
<td>$732,324</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

CAVEAT

### Total Expenses by Team

<table>
<thead>
<tr>
<th>Varsity Teams</th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

CAVEAT
<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Basketball</strong></td>
<td>$534,292</td>
<td>$494,832</td>
<td>$1,029,124</td>
</tr>
<tr>
<td><strong>Football</strong></td>
<td>$1,519,394</td>
<td>$1,519,394</td>
<td>$3,038,788</td>
</tr>
<tr>
<td><strong>Total Expenses of all Sports, Except Football and Basketball, Combined</strong></td>
<td>$1,353,549</td>
<td>$1,680,110</td>
<td>$3,033,659</td>
</tr>
<tr>
<td><strong>Total Expenses Men's and Women's Teams</strong></td>
<td>$3,407,235</td>
<td>$2,174,942</td>
<td>$5,582,177</td>
</tr>
<tr>
<td><strong>Not Allocated by Gender/Sport</strong></td>
<td></td>
<td></td>
<td>$552,941</td>
</tr>
<tr>
<td><strong>Grand Total Expenses</strong></td>
<td></td>
<td></td>
<td>$6,135,118</td>
</tr>
</tbody>
</table>

**CAVEAT**

<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Revenues by Team</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Varsity Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>$545,488</td>
<td>$494,832</td>
<td>$1,040,320</td>
</tr>
<tr>
<td>Football</td>
<td>$1,519,394</td>
<td>$1,519,394</td>
<td>$3,038,788</td>
</tr>
<tr>
<td><strong>Total Revenues of all Sports, Except Football and Basketball, Combined</strong></td>
<td>$1,402,769</td>
<td>$1,732,787</td>
<td>$3,135,556</td>
</tr>
<tr>
<td>Total Revenues Men's and Women's Teams</td>
<td>$3,467,651</td>
<td>$2,227,619</td>
<td>$5,695,270</td>
</tr>
<tr>
<td><strong>Not Allocated by Gender/Sport</strong></td>
<td></td>
<td></td>
<td>$748,038</td>
</tr>
<tr>
<td><strong>Grand Total for all Teams (includes by team and not allocated by gender/sport)</strong></td>
<td></td>
<td></td>
<td>$6,443,308</td>
</tr>
</tbody>
</table>

**CAVEAT**

**Revenues and Expenses Summary**

<table>
<thead>
<tr>
<th></th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total of Head Coaches' Salaries</strong></td>
<td>$200,064</td>
<td>$192,626</td>
<td>$392,690</td>
</tr>
<tr>
<td><strong>Total of Assistant Coaches' Salaries</strong></td>
<td>$217,136</td>
<td>$83,904</td>
<td>$301,040</td>
</tr>
<tr>
<td><strong>Total Salaries (Lines 1+2)</strong></td>
<td>$417,200</td>
<td>$276,530</td>
<td>$693,730</td>
</tr>
<tr>
<td><strong>Athletically Related Student Aid</strong></td>
<td>$2,382,039</td>
<td>$1,465,108</td>
<td>$3,847,147</td>
</tr>
<tr>
<td><strong>Recruiting Expenses</strong></td>
<td>$38,008</td>
<td>$10,541</td>
<td>$48,549</td>
</tr>
</tbody>
</table>

**CAVEAT**
<table>
<thead>
<tr>
<th></th>
<th>Operating (Game-Day) Expenses</th>
<th>$413,373</th>
<th>$318,951</th>
<th>$732,324</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>Summary of Subset Expenses (Lines 3+4+5+6)</td>
<td>$3,250,620</td>
<td>$2,071,130</td>
<td>$5,321,750</td>
</tr>
<tr>
<td>8</td>
<td>Total Expenses for Teams</td>
<td>$3,407,235</td>
<td>$2,174,942</td>
<td>$5,582,177</td>
</tr>
<tr>
<td>9</td>
<td>Total Expenses for Teams Minus Subset Expenses (Line 8 – Line 7)</td>
<td>$156,615</td>
<td>$103,812</td>
<td>$260,427</td>
</tr>
<tr>
<td>10</td>
<td>Not Allocated Expenses</td>
<td></td>
<td></td>
<td>$552,941</td>
</tr>
<tr>
<td>11</td>
<td>Grand Total Expenses (Lines 8+10)</td>
<td></td>
<td></td>
<td>$6,135,118</td>
</tr>
<tr>
<td>12</td>
<td>Total Revenues for Teams</td>
<td>$3,467,651</td>
<td>$2,227,619</td>
<td>$5,695,270</td>
</tr>
<tr>
<td>13</td>
<td>Not Allocated Revenues</td>
<td></td>
<td></td>
<td>$748,038</td>
</tr>
<tr>
<td>14</td>
<td>Grand Total Revenues (Lines 12+13)</td>
<td></td>
<td></td>
<td>$6,443,308</td>
</tr>
<tr>
<td>15</td>
<td>Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8)</td>
<td>$60,416</td>
<td>$52,677</td>
<td>$113,093</td>
</tr>
<tr>
<td>16</td>
<td>Grand Total Revenues Minus Grand Total Expenses (Line 14- Line 11)</td>
<td></td>
<td></td>
<td>$308,190</td>
</tr>
</tbody>
</table>